

# Second Quarter 2015 Results

August 6, 2015





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Group and Platform Review Ahmad Chatila, SunEdison CEO

SunEdison Execution, Vivint Solar Economics & Guidance Brian Wuebbels, SunEdison CFO

> **TerraForm Power Review** Carlos Domenech, TerraForm Power CEO

TerraForm 2Q Results, Guidance, and Capital Alex Hernandez, TerraForm Power CFO

SunEdison Group Business Model Value Creation Brian Wuebbels, SunEdison CFO







### **Group and Platform Review**

Ahmad Chatila, CEO of SunEdison





### SunEdison DevCo: Unmatched Organic Execution

- Record 404 MW delivered 2Q vs. guidance of 300-340 MW; up 186 MW Y/Y
- 1.9 GW of projects under construction, up 1.1 GW Q/Q
- 8.1 GW Pipeline and 5.6 GW Backlog, gross pipeline additions of 1.0 GW
- 4.2 4.5 GW 2016 guidance initiated, up 50% vs. prior outlook

### TerraForm Power: Delivering World Class Execution & Growth

- 2Q: \$65M CAFD, DPS \$0.335/share; strong operating fleet performance
- \$1.35 2015 DPS guidance on track, up 50% vs. IPO

### Platform Transformation: Largely Complete

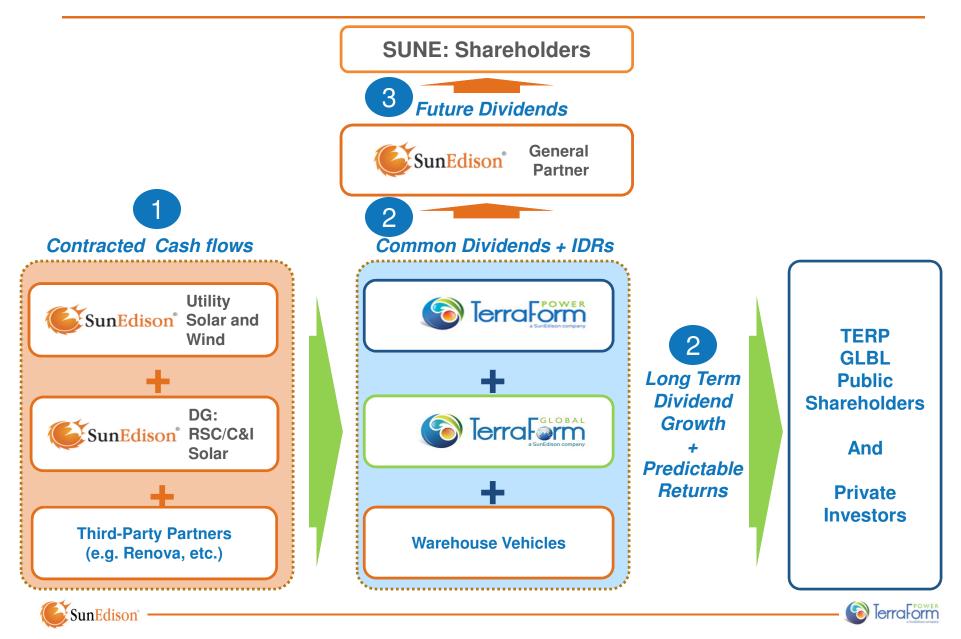
- #1 Global Renewable Utility Scale Developer
- DG leadership with Vivint Solar acquisition
- GLBL IPO delivers widest geographic coverage of peers
- SunEdison Semiconductor: remaining shares sold down during the quarter

#### **Emerging Sustainable Competitive Advantages Through Scale and Scope**

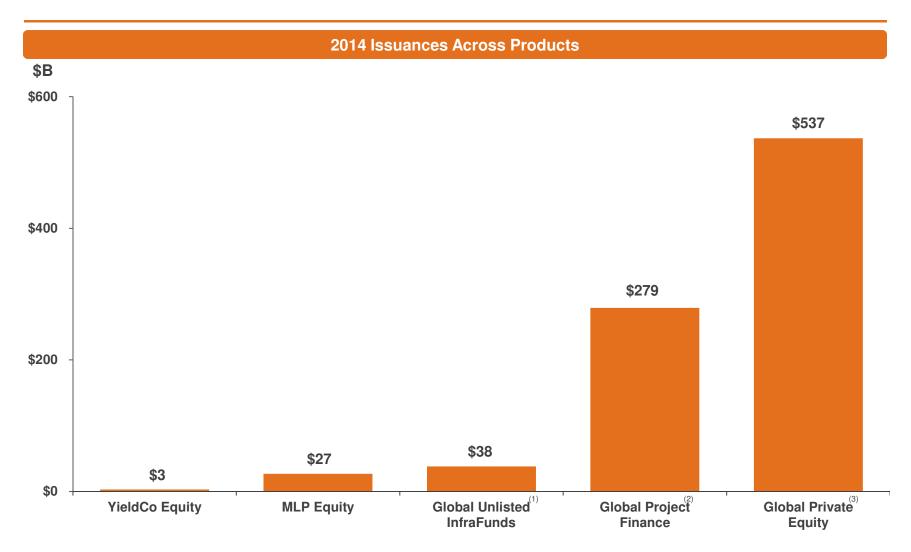




## **Congruent Growth Platform**



## **Relative Financial Market Size**



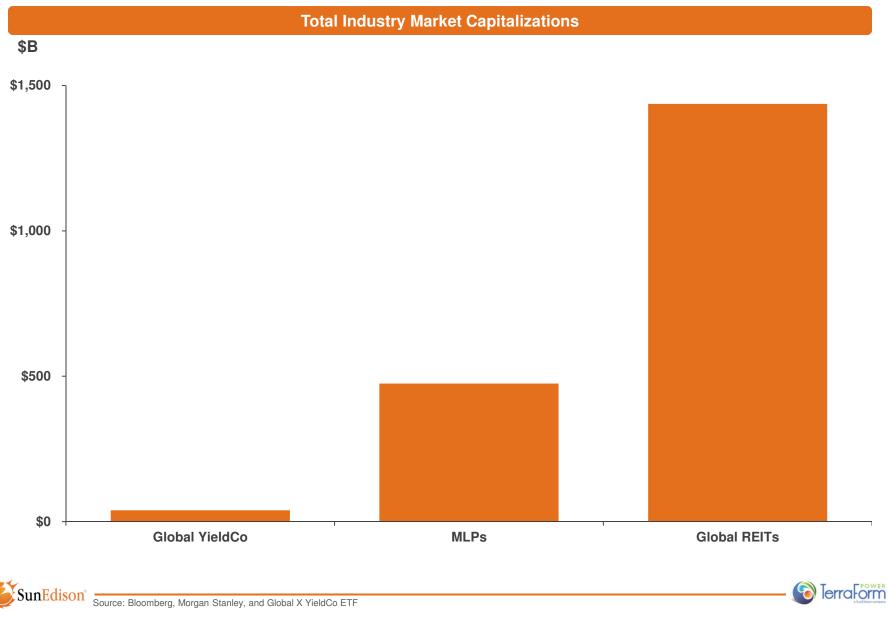
Source: Preqin, InfraDeals, Bloomberg, S&P LCD News, SEC filings and Barclays internal databases. 1. Totals represent 2014 inflows into infrastructure funds.

In 2014, renewables represented \$88.6 billion of total project finance.
 Totals represent 2014 inflows into all of private equity (including infrastructure funds).





### YieldCo Market Size vs. Mature Markets





SunEdison Results, & Platform Transformation and Guidance Brian Wuebbels, CFO of SunEdison





### SunEdison Second Quarter 2015 Results Overview

Key Metrics	2Q'15 Guidance	2Q'15 Actual
CAFD for Retained MW (\$M)	\$35 - \$40	\$63
Total MW	300 – 340	404
Retained MW	245 – 270	359
3rd Party Sales MW	55 – 70	45

#### **Exceptional Operational Execution with Record Second Quarter Results**

- 404 MW delivered; up 186 MW year-on-year
- 801 MW of gross backlog additions; 1,002 MW of gross pipeline additions
- 1.9 GW under construction at quarter end

#### **Completing Platform Transformation**

- \$1.5 billion First Reserve Warehouse closed
- \$500 million TerraForm Private Warehouse closed
- SunEdison Semiconductor: remaining shares sold July 1 \_
- TerraForm Global IPO priced on July 31

#### **Consistently Executing**





### **Targeting Rapid, Global Scale**

MW 4,200 - 4,500 4,500 MW Range 4,000 3,500 3,000 2,500 2,100 - 2,300 97°/0 CAGR (1) 2,000 1,500 1,048 1,000 537 430 500 283 110 38 0 2009 2010 2011 2012 2013 2014 2015E 2016E

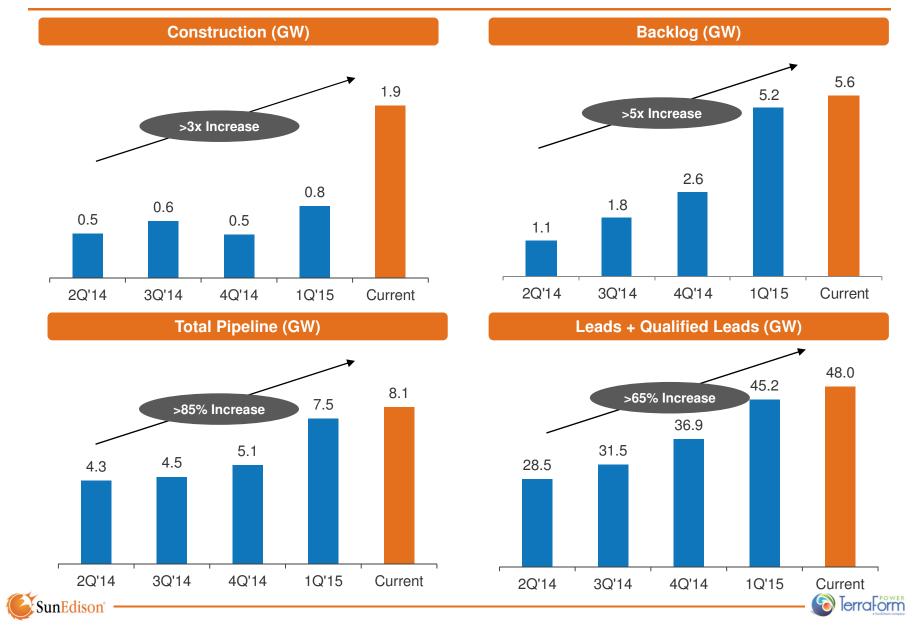
100x Growth from 2009 to 2016



CAGR calculated utilizing midpoint in 2016
 Represents MW for completed projects and percentage of completion for projects under construction

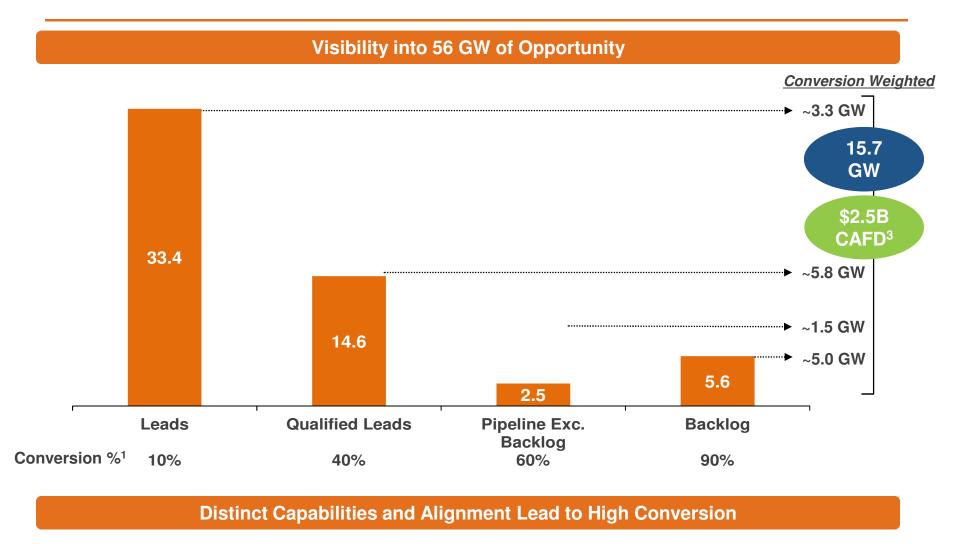


### **Clarity and Visibility to Growth ... Consistent Outperformance**



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# Leading Development Engine



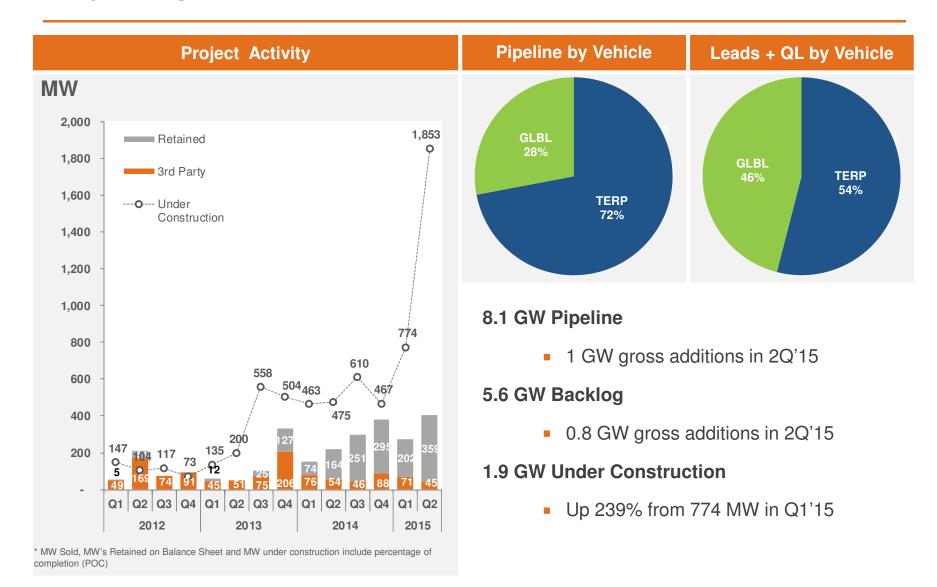
- Excludes residential and most future C&I
- Excludes India and China MOUs



SunEdison<sup>®</sup> 1. Conversions based on SunEdison's historical conversion rates from each category 2. Total Pipeline equals 8.1 GW and excludes Qualified Leads and Leads 3. Gross Annualized Unlevered CAFD - See Appendix for Definition



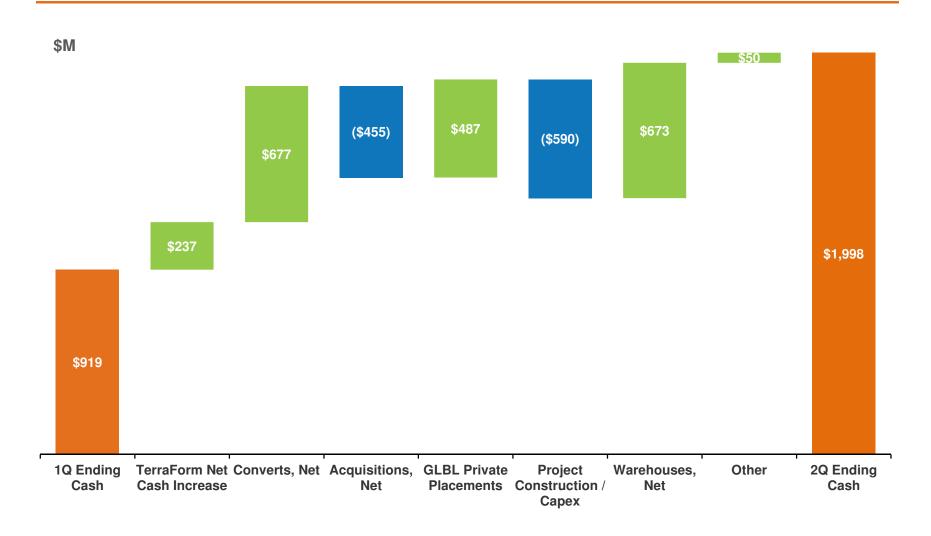
## **Project Pipeline & Installations**





TerraForm

### 2Q '15 Cash Walk



#### Greater than \$1 Billion of Cash at DevCo ... Sufficient Liquidity to Grow Platform



Cash above includes cash and cash equivalents and cash committed for construction projects. Note: Unaudited

## **Efficient Working Capital Model**

#### Multiple Vehicles to Manage Working Capital

Working Capital Facilities	Usage	Total Capacity	
First Reserve Warehouse (\$M)	\$466	\$1,500	
Other Working Capital Facilities (\$M)	\$208	\$386	
Future Project Equity Revolver (\$M)	\$0	\$750	
Project Specific Construction Financing 75% to 80% Debt to Equity			
Warehouses/Non-Recourse Facilities Upsize	Future		

#### **Net Working Capital Impact**

Key Metrics	DG	Utility
MW	1,200	3,150
COGS (\$/Watt)	\$2.00	\$1.50
Total Install Cost (\$M)	\$2,400	\$4,725
Average W/C Turns per Year	9	1.5
Working Capital (\$M)	\$267	\$3,150
First Reserve Warehouse (\$M)	N/A	\$1,500
80% Construction Debt / Revolver (\$M)	\$214	\$1,320
Net Working Capital Invested (\$M)	\$53	\$330

#### Minimal Incremental Working Capital vs. Current 1.9 GW Under Construction



### Vivint Solar Acquisition: Significant Value Accretion

- **Cash generation** 
  - Economies of scale, cash positive > 434 MW/year
  - Splitting DevCo and YieldCo = immediate cash generation
- RSC drop down margins are predictable cash engine for SUNE and TERP
- Excellent off-taker quality with industry leading FICO > 750
- **Residential Project IRR 9.5+%**, net of default rates
  - VSLR pricing 20% lower than retail utility rates

Breakeven Scale Economics	2016 SUNE RSC	2016 SUNE + VSLR		
Fixed OPEX (\$M)	\$87	\$179		
Variable OPEX (\$/W)	\$0.34	\$0.40		
Cash Margin (\$/W)	\$0.54	\$0.81		
Breakeven MW	428	434 <sup>1</sup>		
Volume MW	~400	800+		

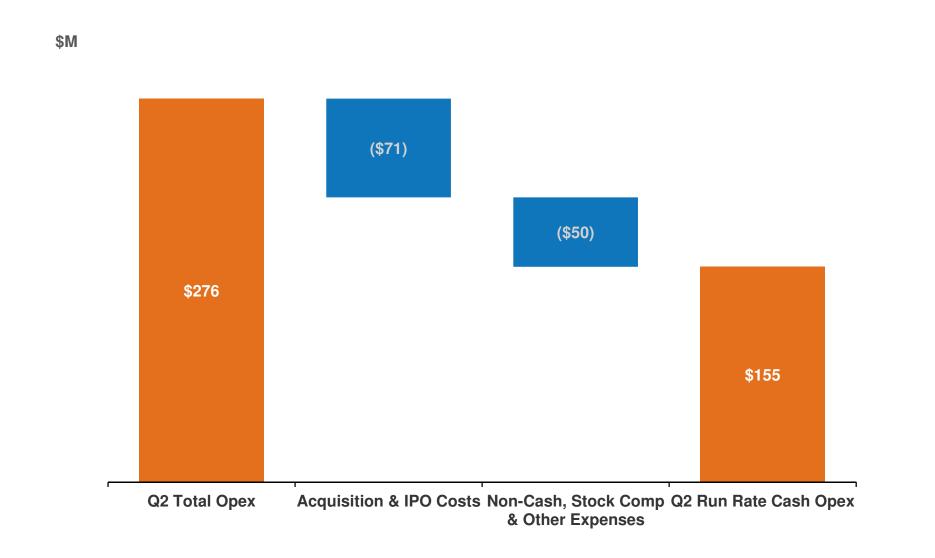
	IRR (Levered)			
Renewal %	No Repowering	Repowering		
10%	5.8%	7.9%		
25%	6.8%	9.4%		
50%	8.1%	10.9%		
75%	9.0%	11.9%		
90%	9.4% 12.0			



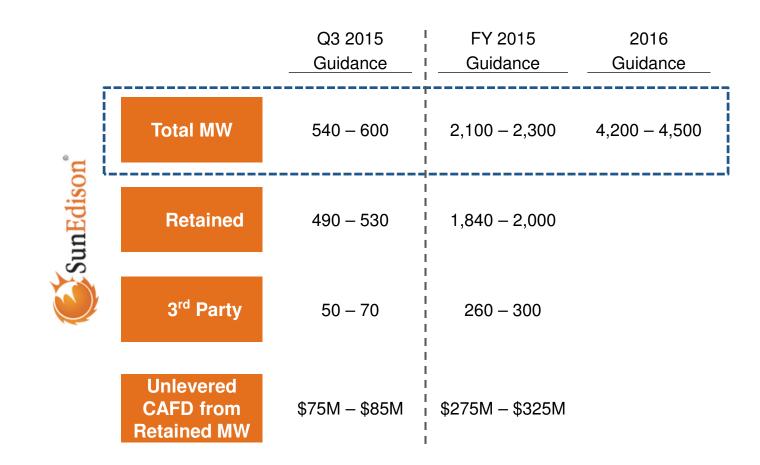




### 2Q '15 Opex Walk



## Guidance



Executing on 2015 Plan: Increased 2016 Guidance by 50%







**TerraForm 2Q Overview: Strong Execution** Carlos Domenech, CEO of TerraForm Power





## **Continued Execution Above Plan**

### 2Q Performance Delivers CAFD of \$65M (vs. 1Q CAFD of \$39M)

- Diversified portfolio performing above underwriting case
- High-quality contracted portfolio with creditworthy offtakers, no fuel or commodity exposure
- 146 MW of drop downs from SUNE with \$21M of run rate CAFD
- Dedicated management team focused on growth and enhancing shareholder value

### Sufficient Capital on Hand to Support 2016 DPS Guidance of \$1.75

- \$1.3B of current liquidity
- Closed \$1.0B of capital in June and July (\$599M equity and \$450M debt)
- Plan to fund Invenergy and Vivint without equity

### Drop Down Visibility Supports DPS Growth

- Clear visibility to 7.6 GW high-quality asset portfolio
- Closed \$525M TerraForm Private warehouse to hold 521 MW of Atlantic Power assets
- Declaring 2Q Dividend of \$0.335/share; Up 48% vs. IPO Dividend 1 Year Ago
  - Reaffirming 2015 CAFD guidance of \$225M and DPS guidance of \$1.35
  - Reaffirming 2016 DPS guidance of \$1.75

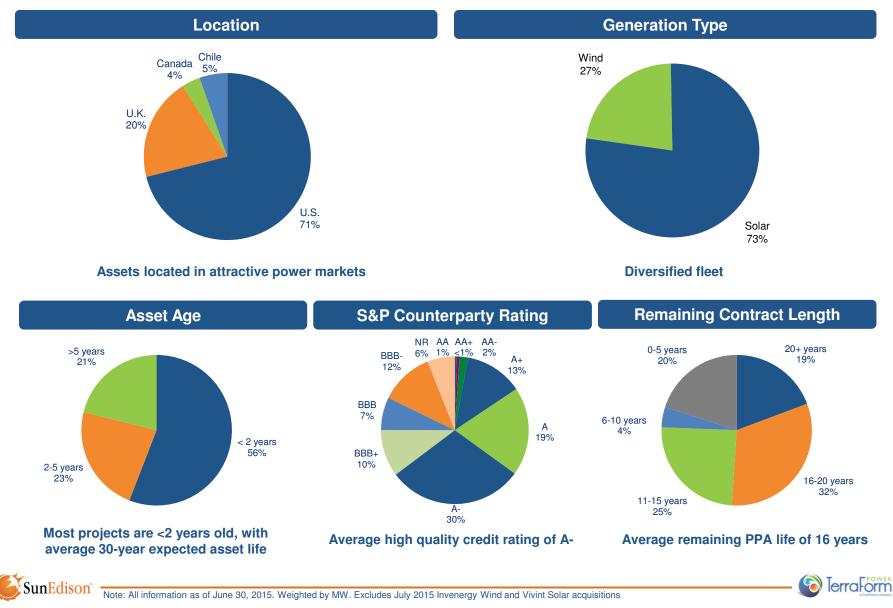
### Strong Execution Supports DPS Guidance



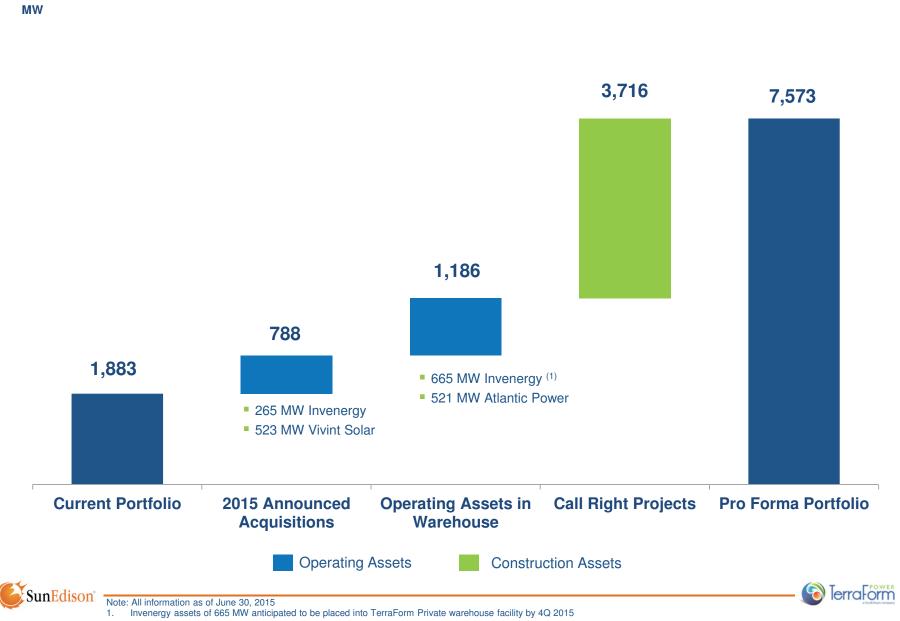


SunEdison Note: Represents MW-ac for wind assets, MW-dc for solar assets

## **Diversified, High-Quality Operating Portfolio of 1,883 MW**



# Visibility to Growth Beyond 2016 with Contracted Assets



# **Strong Visibility to DPS Growth**



Reaffirming DPS guidance

- 2015: \$1.35; up 50% YOY
- 2016: \$1.75; up 30% YOY

Significant visibility to CAFD and DPS growth on the basis of current fleet and drop down visibility





# TerraForm Power 2Q Results: Strong Execution Alex Hernandez, CFO of TerraForm Power





### 2Q 2015 Results Overview

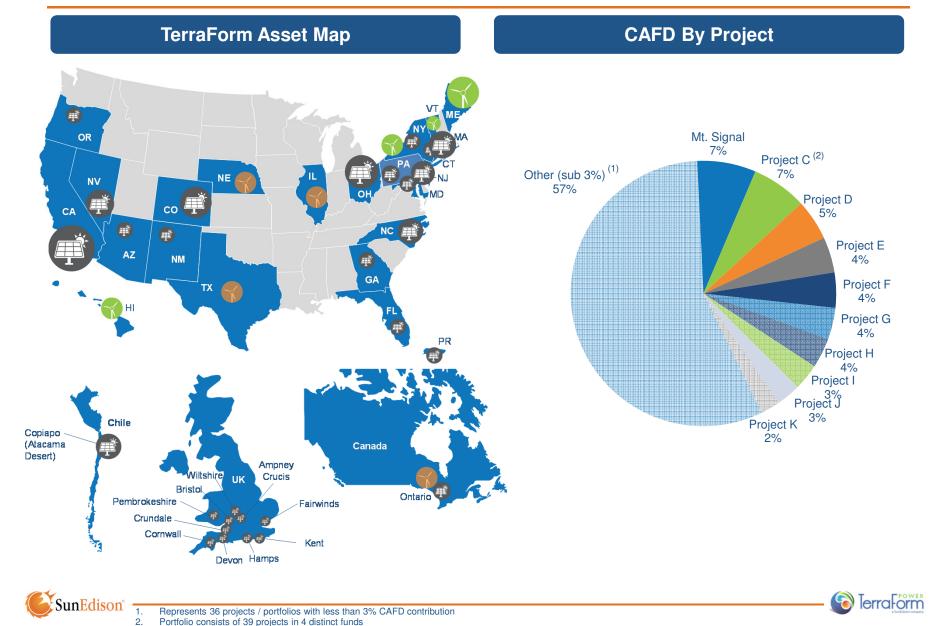
Metric	Result	Highlights
MW Owned (Quarter End)	1,883	<ul> <li>Strong Operational Performance Underpinned by Diversity and Se of Generation Fleet</li> </ul>
MWh	944k	<ul> <li>Geographically diverse wind flee (Northeast, Hawaii) performed a</li> </ul>
Capacity Factor	24%	<ul><li>expectations during the quarter</li><li>Solar fleet performed in line and</li></ul>
Revenue / MWh	\$140	<ul> <li>maintained balanced generation</li> <li>Achieved fleet capacity factor of up from 22% in 1Q</li> </ul>
Revenue <sup>(1)</sup>	\$132M	<ul> <li>Increased fleet size by 228 MW to 1,883 MW</li> </ul>
Adjusted EBITDA	\$108M	<ul> <li>146 MW of 2Q drop downs complexity</li> </ul>
CAFD	\$65M	<ul> <li>Closed acquisitions (Integrys / D Invenergy Solar, and Moose Pov</li> </ul>
DPS	\$0.335	<ul> <li>Includes only partial period 2Q I</li> <li>Pro forma Revenue and Adj. EB for full quarter of economic owned</li> </ul>



SunEdison<sup>1</sup>. Revenue adjusted for PPA amortization and changes in fair value of commodity hedges

🙆 Terra Form

### **TerraForm Has a Highly Diversified Portfolio**



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# Strong Organic Execution: 146 MW of Drop Downs from SUNE

#### **Drop Down Execution Overview**

	2Q Drop Downs
Size	146 MW
10-Year Average Unlevered CAFD	\$21M
Equity	\$177M
Aggregate Purchase Price <sup>(1)</sup>	\$245M
Cash-on-Cash Yield (Unlevered)	8.5%
Cash-on-Cash Yield (Levered) <sup>(2)</sup>	9.5%

#### **Drop Downs By Geography**



SunEdison

#### **2Q Drop Downs Project Name Generation Country** MW Solar Hill Houses Farm UK 28.3 **Distributed Generation** Solar US 26.6 AP North Lake I Solar US 24.4 Castle Combe Solar UK 15.3 Wrockwardine UK 10.5 Solar **Duke Energy** Solar US 10.0 Horam Solar UK 8.1 Beryl Solar US 3.3 Cedar Valley Solar US 3.3 Granite Peak Solar US 3.3 Laho Solar US 3.4

Solar

Solar

Solar

US

US

US

- Weighted average contract rating of A-
- Weighted average contract life of 18.5 years



3.3

3.3

2.5

145.8

Excludes tax equity minority interest of \$75M (for total enterprise value of \$320M)
 Unlevered yield calculated as 10-year average unlevered CAED divided by HoldC

Unlevered yield calculated as 10-year average unlevered CAFD divided by HoldCo capital. Levered yield calculated assuming 3.25x HoldCo leverage and 6.0% cost of debt

Milford Flat

**Buckhorn** 

Greenville

Total 2Q Drop Downs

# **Strong Liquidity Position and Bond Yields**

\$M

Balance Sheet Liquidity as of August 5, 2015



Hand Size Draw Liquidity

- Commitment to increase revolver to \$725 million, and passed amendment to grow revolver to \$1 billion
- Warehouse vehicles with Sponsor and infrastructure partners provide incremental liquidity to stage drop downs

Comparable Bond Yields



- Debt funding costs for TerraForm remain attractive given disciplined leverage and compliance with financial policy:
  - HoldCo Leverage: 3.0-3.5x
  - Consolidated Leverage 5.0-5.5x





### Warehouses Provide Alternate Source of Capital to Public Market

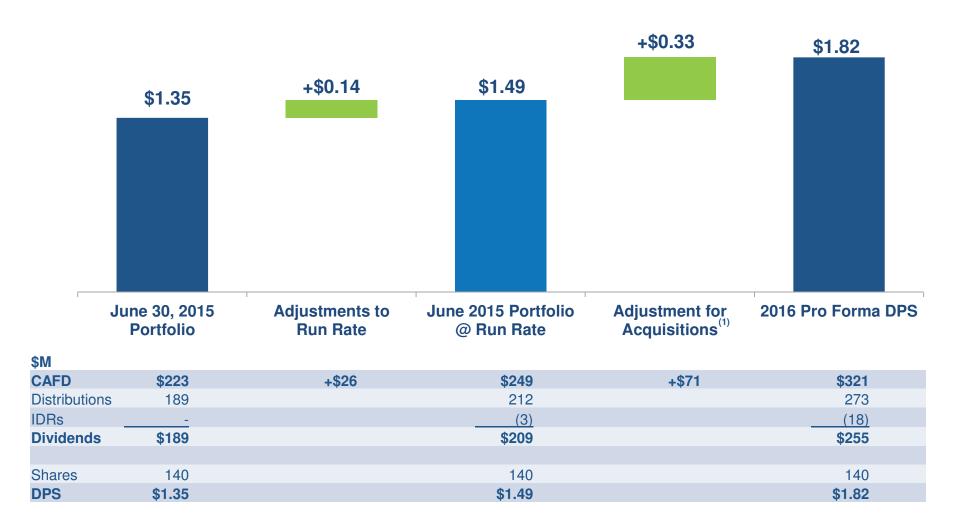


First Reserve Warehouse has current availability of \$1 billion to fund and stage drop downs





## **2016 DPS Power and Visibility**



#### Current Portfolio and Acquisitions Deliver 2016 DPS in Excess of \$1.75 Guidance





SunEdison<sup>®</sup> 1. Includes \$81M of unlevered CAFD from Vivint Solar portfolio acquisition, \$16M from Invenergy assets (Rattlesnake and Raleigh), and \$18M from Oakfield drop down acquisition. Net of \$44M of incremental interest expense from HoldCo and project level debt

# **TERP Enjoys a Low Cost of Equity and WACC**

### Cost of Equity

<b>Risk-Free Rate</b>	+	(Beta *	Equity Risk Premium)	=	Cost of Equity
2.59%	+	(0.72 *	6.55% )	=	7.28%

Low (<1.0) Beta reflects limited systemic risk:</p>

- Commodity exposure mitigated by 17 year average contracted cash flows \_
- Counterparty risk mitigated by high quality single-A average weighted off-takers group \_
- Limited leverage due to conservative financial policy \_

### **2** Implied Growth Rate

CoE	= Dividend Yield	+ DPS Growth
CoE	- Dividend Yield	= Implied DPS Growth
7.28%	- 4.50%	= 2.78%

- Dividend Yield ≠ cost of equity
- Cost of equity reflects both dividend yield and expected long-term growth in DPS
- At current 4.50% dividend yield, only 2.78% of implied growth

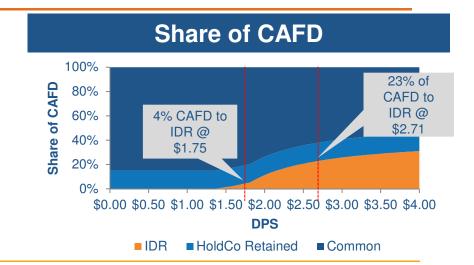




# **TERP Enjoys a Low Cost of Equity and WACC**

### **3** IDR Share of CAFD

- Cost of capital is affected by aggregate share of cash flows received by GP (as opposed to marginal rate)
- At 2016 DPS guidance of \$1.75, IDR share of CAFD is 4%
- Even at \$2.71 DPS (long-term target), IDRs share of CAFD is 23%

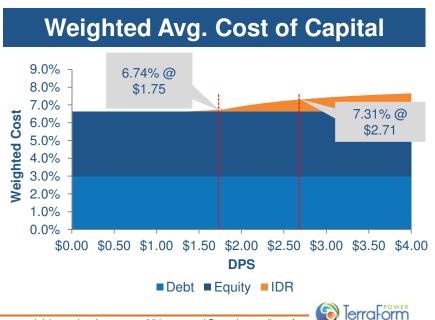


### 4 Weighted Average Cost of Capital

$$COE * \left(\frac{Equity}{Capital}\right) + COD * \left(\frac{Debt}{Capital}\right) = WACC$$

$$7.28\% * (50\%) + 6.00\% * (50\%) = 6.64\%$$

- TERP underwrites unlevered project IRRs at a significant premium to its WACC
- Use of debt reduces the impact of IDRs





Note: Risk Free Rate is 20 year treasury yield., beta is mean of yieldco and infrastructure peers, and risk premium is average of lbbotson and Damodaran, all as of 8/5/2015

### **TERP Underwrites Projects to IRRs at a Significant Premium to its** Weighted Average Cost of Capital

- **TERP's weighted average cost of capital is well below the unlevered yields of acquired assets** 
  - Including the effect of IDR payments through target 2016 DPS of \$1.75
- The ability to acquire assets a significant discount to cost of capital drives accretive growth

### Yield Dispersion of Drop Down and M&A Activity Since IPO



Unlevered Yield from Acquisitions and Drop Downs





Note: Represents current portfolio of 1,883 MW, plus 2015 announced acquisitions of 788 MW, plus operating assets in warehouse of 1,186, less the initial IPO portfolio of 808MW, for a net total of 3,049 MW



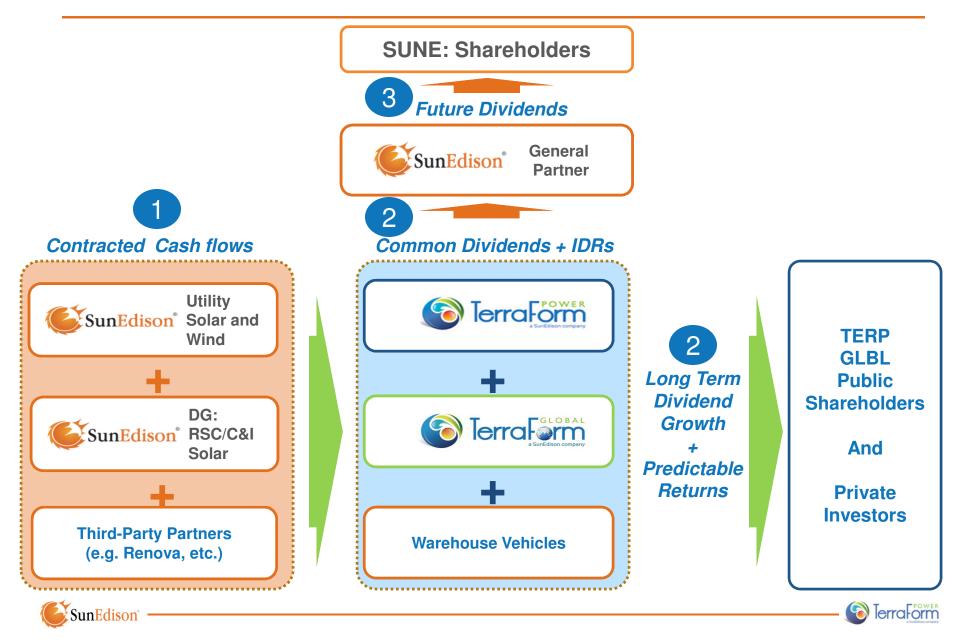
### **SunEdison Business Model Value Creation**

Brian Wuebbels, CFO of SunEdison





## **Congruent Growth Platform**



### Platform Creates Value at DevCo and GP Level

(North America Utility Example)

	(\$ / Watt Unless Otherwise Noted)		2016			2017	
<b>A</b> ÷ <b>B</b>	TERP Levered Yield	8.0%	9.5%	11.0%	8.0%	9.5%	11.0%
<b>C</b> ÷ <b>D</b>	TERP Unlevered Yield	7.3%	8.1%	8.8%	7.3%	8.1%	8.8%
$\mathbf{E} + \mathbf{B} = \mathbf{D}$	TERP Purchase Price (1)	\$1.73	\$1.56	\$1.43	\$1.86	\$1.67	\$1.54
	Tax Equity Contribution <sup>(2)</sup>	\$0.52	\$0.52	\$0.52	\$0.24	\$0.24	\$0.24
	Total DevCo ASP	\$2.25	\$2.07	\$1.95	\$2.10	\$1.91	\$1.78
	All-in Costs (Including Opex)	\$1.80	\$1.80	\$1.80	\$1.46	\$1.46	\$1.46
	DevCo Operating Margin	\$0.45	\$0.27	\$0.15	\$0.64	\$0.45	\$0.31
В	TERP Equity	\$1.10	\$0.93	\$0.80	\$1.18	\$1.00	\$0.86
<b>C</b> x 5 = <b>E</b>	TERP Debt <sup>(3)</sup>	\$0.63	\$0.63	\$0.63	\$0.68	\$0.68	\$0.68
С	Unlevered CAFD (4)	\$0.13	\$0.13	\$0.13	\$0.14	\$0.14	\$0.14
Α	Levered CAFD	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09
_	Spread vs. Cost of Equity (5)	0.03%	1.53%	3.03%	0.72%	2.22%	3.72%
	Incremental SUNE Dividend / Yr $^{(6)}$	\$0.007	\$0.010	\$0.012	\$0.008	\$0.011	\$0.013
	Incremental SUNE IDR / Yr	\$0.008	\$0.010	\$0.011	\$0.008	\$0.010	\$0.011
	GP Multiple	40x	40x	40x	40x	40x	40x
	GP Value Created	\$0.63	\$0.80	\$0.92	\$0.66	\$0.84	\$0.97
	DevCo + GP Value Created	\$1.07	\$1.07	\$1.07	\$1.30	\$1.29	\$1.29
	Change YoY				\$0.22	\$0.22	\$0.22

1. Total cash consideration (including HoldCo Debt) and assumed project debt

2. Tax equity equal to 25% of 9.5% case ASP (e.g. fixed with respect to varying TERP ASPs)

3. Total debt, including project-level and HoldCo, sized equal to 5.0x unlevered CAFD. Cost of debt 6.00%

4. Unlevered CAFD before debt service, after payments to tax equity investors

5. Cost of equity equal to 7.28%

6. SunEdison — Incremental DPS calculated based upon ASP less project and HoldCo debt divided by shares being issued at a price equal to a 4.5% yield on the postannouncement DPS. Incremental SUNE Dividend / Yr is the incremental dividend from its total 60M shares owned













# Appendix









### SunEdison's Consolidated Debt Overview



#### **Recourse Obligations**

- \$690mm Letter of Credit Facility1
- \$249mm 2018 Convertible Senior Notes
- \$445mm 2020 Convertible Senior Notes
- \$220mm 2021 Convertible Senior Notes
- \$338mm 2022 Convertible Senior Notes
- \$303mm 2023 Convertible Senior Notes
- \$281mm 2025 Convertible Senior Notes
- \$8mm Pre-, Construction, and Term-debt
- \$266mm Other Credit Facilities

#### Total = \$2,800mm

#### **Non- Recourse Obligations**

- \$466mm First Reserve Warehouse Term Loan
- \$280mm TERP Private Warehouse Term Loan
- \$410mm 2017 Margin Loan
- \$328mm 2020 Exchangeable Notes
- \$460mm Acquisition Facility
- \$370mm SMP Ltd. Credit Facility
- \$2,334mm Pre-, Construction, and Term-debt
- \$1,461mm Financing Leaseback
- \$236mm Other Credit Facilities

Total = \$6,345mm



#### **Recourse Obligations**

\$947mm 2023 Senior Notes<sup>2</sup>

#### **Non- Recourse Obligations**

• \$1,320mm System Financing



LC Indebtedness is not a balance sheet item
 Non-recourse to SunEdison



# **SUNE - 2Q'15 Summary Results**

(in millions)	Renewable Energy Development	TerraForm Power	Consolidating Adjustments	Consolidated	
Netsales	\$ 329	\$ 130	\$ (4)	\$ 455	
Cost of goods sold	286	70	(4)	352	
Gross profit	43	60	-	103	
Operating expenses:					
Marketing and administration	239	20	-	259	
Long-lived asset impairment charges	17	-	-	17	
Operating (loss) income	(213)	40	-	(173)	
Non-operating expense (income):					
Interest expense	110	36	-	146	
Interest income	(12)	-	-	(12)	
Loss (gain) on early extinguishment of debt	75	(11)	-	64	
Other, net	(3)	(15)	-	(18)	
Total non-operating expense	170	10	-	180	
Gain (Loss) from continuing operations before income tax (benefit) expense and equity in (loss) earnings of equity method investments	(383)	30	-	(353)	
Income tax (benefit) expense	(106)	1	-	(105)	
Gain (Loss) from continuing operations before equity in loss of equity method investments	(277)	29	-	(248)	
Equity in loss of equity method investments, net of tax	(8)	-	-	(8)	
Income (Loss) from continuing operations	(285)	29	-	(256)	
(Loss) income from discontinued operations, net of tax	-	-	-	-	
Net loss (income)	(285)	29	-	(256)	
Net loss (income) attributable to noncontrolling interests and redeemable noncontrolling interests	4	(11)	-	(7)	
Net income (loss) attributable to SunEdison stockholders	\$ (281)	\$ 18	\$ -	\$ (263)	





# SUNE – 2Q'15 YTD Segment Cash Flow

(in millions)	Renewable Energy Development		TerraForm Power		Disc Ops + Consol Adj		Consolidated SunEdison	
Net (Loss) Income	\$	(506)	\$ (55)	\$	(119)	\$	(680)	
Depreciation, Amortization		109	87		10		206	
Stock Compensation		29	7		1		37	
Deferred Tax (Expense) Benefit		(220)	1		-		(219)	
Deferred Revenue		(38)	(1)		-		(39)	
Restructuring & Impairment Charges		70	-		-	ĺ	70	
Loss on Sale of Equity Interest in SSL		-	-		123	ĺ	123	
Loss on Extinguishment of Debt		75	9		-	ĺ	84	
Other non-Cash		19	2		-	ĺ	21	
Other Operating		(501)	(15)		(16)	ĺ	(532)	
Operating Cash Flow	\$	(963)	\$ 35	\$	(1)	\$	(929)	
Construction of renewable energy systems & Capex		(974)	(351)		329		(996)	
Contribution of renewable energy systems		343	-		(343)	i		
Proceeds from sale of equity interest in SSL		188	-		-		188	
Cash paid for acquisitions, net of cash acquired		(1,176)	(1,005)		-		(2,181)	
Change in intercompany note balances		15	(15)		-			
Other		(666)	(6)		(9)		(681)	
nvesting Cash Flow	\$	(2,270)	\$ (1,377)	\$	(23)	\$	(3,670)	
Proceeds from short-term and long-term debt		3,803	1,457		-		5,260	
Principal payments on short-term and long-term debt		(595)	(942)		-		(1,537)	
Proceeds from TerraForm equity offerings		136	922		-		1,058	
Net parent investment and other intercompany financing activity		53	(53)		-			
Contributions from noncontrolling interests		641	28		-		669	
Dividends paid by TerraForm Power		17	(51)		-		(34)	
Other		(304)	(97)		-		(401)	
Financing Cash Flow	\$	3,751	\$ 1,264	\$	-	\$	5,015	
Effect of Fx on cash & cash equivalents		(2)	-		(1)		(3)	
Cash Used by Discontinued Operations		-	-		(25)		(25)	
Total Cash Flow - Continued Operations	\$	516	\$ (78)	\$	-	\$	438	





# TERP Reg. G: 2015 Reconciliation of Net Income to Adjusted EBITDA

(in thousands)	Year Ended December 31, 2015		
Operating revenues	\$ 493,000		
Operating costs and expenses:			
Costs of operations	109,700		
Depreciation, amortization and accretion	170,400		
General and administration (a)	25,700		
Other non-recurring or non-cash expenses (b)	 55,300		
Total operating costs and expenses	361,100		
Operating income	131,900		
Interest expense, net	123,200		
Other income	 (1,400		
Income before income tax expense	10,100		
Income tax expense	 2,100		
Net income	\$ 8,000		
Add:			
Depreciation, amortization and accretion	\$ 170,400		
Interest expense, net	123,200		
Income tax expense	2,100		
Other non-recurring or non-cash expenses	55,300		
Stock-based compensation	15,700		
Other	 7,400		
Adjusted EBITDA (c)	\$ 382,100		

a. Reflects all costs of doing business associated with the forecast operating portfolio, including expenses paid by SunEdison in excess of the payments received under the Management Services Agreement, and stock compensation expense. Excludes expenses associated with acquisition and financing activities

b. Includes non-recurring and other non-cash expenses including loss on extinguishment of debt, acquisition and other non-operating expenses, and loss on foreign exchange associated with the revaluation of intercompany loans

c. Adjusted EBITDA and cash available for distribution are non-GAAP measures. You should not consider these measures as alternatives to net income (loss), determined in accordance with GAAP, or net cash provided by operating activities, determined in accordance with GAAP



SunEdison Note: Unaudited



#### **TERP Reg. G: 2015 Reconciliation of Net Income to CAFD**

in thousands)		ear Ended mber 31, 2015
Adjustments to reconcile net income to net cash provided by operating activities:		
Net income	\$	8,000
Depreciation, amortization and accretion		170,400
Non-cash items		23,700
Changes in assets and liabilities		8,500
Other non-recurring or non-cash expenses		55,300
Net cash provided by operating activities	\$	265,900
Adjustments to reconcile net cash provided by operating activities to cash available for distribution:		
Net cash provided by operating activities	\$	265,900
Changes in assets and liabilities		(8,500)
Deposits into/withdrawals from restricted cash accounts		15,200
Cash distributions to non-controlling interests		(23,300)
Scheduled project-level and other debt service and repayments		(35,800)
Non-expansionary capital expenditures		(13,000)
Contributions received pursuant to agreements with SunEdison (a)		16,500
Other		8,000
Estimated cash available for distribution	\$	225,000

a. Primarily represents contributions received from SunEdison pursuant to the Interest Payment Agreement, which we expect will be satisfied upon the scheduled interest payment on the Senior Notes in August, 2017



SunEdison Note: Unaudited

### TERP Reg. G: Full Year 2016 Pro Forma Reconciliation of Run-Rate Net Income to Adjusted EBITDA

(in thousands)	Full Year Run-Rate
Operating revenues	\$ 716,500
Operating costs and expenses:	
Costs of operations	147,300
Depreciation, amortization and accretion	280,400
General and administration (a)	27,700
Other non-recurring or non-cash expenses (b)	55,200
Total operating costs and expenses	510,600
Operating income	205,900
Interest expense, net	178,800
Other income	(1,300)
Income before income tax expense	28,400
Income tax expense	5,800
Net income	<u>\$ 22,600</u>
Add:	
Depreciation, amortization and accretion	\$ 280,400
Interest expense, net	178,800
Income tax expense	5,800
Other non-recurring or non-cash expenses	55,200
Stock-based compensation	15,800
Other	8,000
Adjusted EBITDA (c)	\$566,600

a. Reflects all costs of doing business associated with the forecast operating portfolio, including expenses paid by SunEdison in excess of the payments received under the Management Services Agreement, and stock compensation expense. Excludes expenses associated with acquisition and financing activities

b. Includes non-recurring and other non-cash expenses including loss on extinguishment of debt, acquisition and other non-operating expenses, and loss on foreign exchange associated with the revaluation of intercompany loans

c. Adjusted EBITDA and cash available for distribution are non-GAAP measures. You should not consider these measures as alternatives to net income (loss), determined in accordance with GAAP, or net cash provided by operating activities, determined in accordance with GAAP



SunEdison Note: Unaudited



### TERP Reg. G: Full Year Pro Forma 2016 Reconciliation of Run-Rate Net Income to Cash Available for Distribution

(in thousands)	Full Year Run-Rate		
Adjustments to reconcile net income to net cash provided by operating activities:			
Net income	\$	22,600	
Depreciation, amortization and accretion		280,400	
Non-cash items		29,500	
Changes in assets and liabilities		10,400	
Other non-recurring or non-cash expenses		55,200	
Net cash provided by operating activities	\$	398,100	
Adjustments to reconcile net cash provided by operating activities to cash available for distribution:			
Net cash provided by operating activities	\$	398,100	
Changes in assets and liabilities		(10,400)	
Deposits into/withdrawals from restricted cash accounts		29,900	
Cash distributions to non-controlling interests		(70,400)	
Scheduled project-level and other debt service and repayments		(48,200)	
Non-expansionary capital expenditures		(14,600)	
Contributions received pursuant to agreements with SunEdison (a)		16,500	

Estimated cash available for distribution (CAFD)

a. Primarily represents contributions received from SunEdison pursuant to the Interest Payment Agreement, which we expect will be satisfied upon the scheduled interest payment on the Senior Notes in August, 2017



19,700

320,600

S

SunEdison Note: Unaudited

Other

# Definitions

Adjusted EBITDA: A supplemental non-GAAP financial measure which eliminates the impact on net income of certain unusual or non-recurring items and other factors that we do not consider indicative of future operating performance. This measurement, which is used by TerraForm Power, Inc., is not recognized in accordance with GAAP and should not be viewed as an alternative to GAAP measures of performance, including net income. The presentation of Adjusted EBITDA should not be construed as an inference that future results will be unaffected by unusual or non-recurring items. We believe Adjusted EBITDA is useful to investors in evaluating our operating performance because securities analysts and other interested parties use such calculations as a measure of financial performance and debt service capabilities. In addition, Adjusted EBITDA is used by our management for internal planning purposes and for analysis of performance. See the reconciliation and detailed definition of this TerraForm Power non-GAAP measure in the press release issued by TerraForm Power today and furnished by TerraForm Power in a Form 8-K.

**Gross Annualized Unlevered CAFD:** 12 months of post-completion project operating cash flow, calculated as project revenue, inclusive of cash received directly or indirectly due to governmental incentive programs (including but not limited to feed-in-tariffs, and sale or allocation of solar renewable energy credits, production tax credits, etc.), less project operating expenses but prior to interest payments for project level debt and payments to tax equity investors. Gross Annualized Unlevered CAFD is an operational measure that is not recognized in accordance with GAAP and should not be viewed as an alternative to GAAP measures of performance, including net income, net cash provided by (used in) operating activities or any other liquidity measure determined in accordance with GAAP, nor is it indicative of funds available to fund our cash needs. We believe Gross Annualized Unlevered CAFD is useful to investors in evaluating our operating performance because securities analysts and other interested parties use such calculations as a measure of financial performance. In addition, Gross Annualized Unlevered CAFD is used by our management team for internal planning purposes and for analysis of performance

**Backlog:** A project that qualifies for pipeline that has an associated executed PPA, other executed off-take agreement, such as a feed-in-tariff, or an un-executed, alternative energy off-take agreement (i.e. hedge) in advanced stages of negotiation and in a liquid market where the off-take agreement is readily available.





## Definitions

**Cash Available for Distribution (CAFD):** net cash provided by operating activities as adjusted for certain other cash flow items that we associate with our operations. CAFD is a supplemental non-GAAP measure used by TerraForm Power, Inc. This measurement is not recognized in accordance with GAAP and should not be viewed as an alternative to GAAP measures of performance, including net income, net cash provided by (used in) operating activities or any other liquidity measure determined in accordance with GAAP, nor is it indicative of funds available to fund our cash needs. We believe cash available for distribution is useful to investors in evaluating our operating performance because securities analysts and other interested parties use such calculations as a measure of financial performance. In addition, cash available for distribution is used by our management team for internal planning purposes and for analysis of performance. See the detailed definition and reconciliation of this TerraForm Power non-GAAP measure in the press release issued by TerraForm Power today and furnished by TerraForm Power in a Form 8-K.

Delivered MW: The aggregate of Retained MW and 3rd Party Sales MW for the period.

Lead: An early stage project for which a potential customer or offtake has been identified.

**MW:** All references to watts (e.g., Megawatts, Gigawatts, MW, GW, etc.) refer to measurements of direct current, or "DC," with respect to solar generation assets, and measurements of alternating current, or "AC," with respect to wind generation assets. Represents the nameplate production capacity. Nameplate capacity for solar projects represents the maximum generating capacity at standard test conditions of a facility. Nameplate capacity for wind facilities represents the manufacturer's maximum nameplate generating capacity of each turbine multiplied by the number of turbines at a facility.

**Pipeline**: A project with either a signed or awarded PPA or other energy offtake agreement or that has achieved each of the following three items: a) site **Control**, b) an identified interconnection point with an estimate of the interconnection costs, and c) a determination that there is a reasonable likelihood that an energy offtake agreement will be signed.





# Definitions

**Qualified Lead:** A project with an identified customer or offtake and more clearly identified characteristics including but not limited to governmental program qualification and interconnection point.

**Retained MW:** Represents the number of MW for completed projects and percentage of completion for projects under construction during that period that are associated with the expected receipt of ongoing cash flow due to control or contract with SunEdison, a subsidiary, or affiliate.

**Retained Annualized Unlevered CAFD:** Gross Annualized Unlevered CAFD associated with Retained MW. Retained Annualized Unlevered CAFD is an operational measure that is not recognized in accordance with GAAP and should not be viewed as an alternative to GAAP measures of performance, including net income, net cash provided by (used in) operating activities or any other liquidity measure determined in accordance with GAAP, nor is it indicative of funds available to fund our cash needs. We believe Retained Annualized Unlevered CAFD is useful to investors in evaluating our operating performance because securities analysts and other interested parties use such calculations as a measure of financial performance. In addition, Retained Annualized Unlevered CAFD is used by our management team for internal planning purposes and for analysis of performance.

**TERP Drops:** Represents the number of MW for completed and operational projects that were dropped down to TerraForm during the period.

**3rd Party Sales MW:** Represents the number of MW for completed projects and percentage of completion for projects under construction during the period that will be sold to third parties. Also included are cash sales through channel partners including installations, kits, modules, solar water pumps, and other residential and small commer**Re** al equipment and system sales.

**Under Construction:** A project within pipeline and backlog, in various stages of completion, which is not yet operational.



